Stakeholder Engagement

The Sansha Electric Manufacturing Group considers building trust-based relationships with stakeholders to be one of the key foundations of management.
Through dialogue with our diverse stakeholders, including customers, business partners, shareholders and investors, employees, and local communities, we seek to understand their expectations and concerns and reflect them in our business activities and management initiatives. In doing so, we aim to fulfill our social responsibilities and sustainably enhance corporate value.

Stakeholder	Key Stakeholder Expectations	Our Initiatives	Key Achievements and Progress	Future Challenges
Customers	• Energy efficiency and decarbonization • Stable equipment operation and optimal solutions tailored to specific applications	• Product development integrating power semiconductor and power supply technologies • Strengthening optimal design capabilities for specific applications • Expansion of the after-sales service structure	Expanded product proposals and offerings tailored to customer applications, contributing to the maintenance and expansion of long-term customer relationships through enhanced recognition of product reliability	Strengthening our response to increasingly sophisticated customer needs, expansion into new markets and applications
Business Partners	• Fair and transparent business transactions • Stable procurement and supply chain resilience • Quality and delivery performance	• Implementation of fair procurement policies • Strengthening dialogue with suppliers • Stabilizing procurement through multiple sourcing	Maintained a stable supply system, strengthening relationships with business partners and reducing procurement risks	Strengthening environmental and human rights initiatives throughout the supply chain, optimizing the procurement system in light of geopolitical risks
Shareholders and Investors	• Improved profitability and capital efficiency (ROE and PBR) • Clear growth strategies • Enhanced information disclosure	• Holding financial results briefings and individual meetings • Enhancing integrated reporting and IR disclosure • Promoting management with a focus on capital efficiency	Improved disclosure based on dialogue with investors, promoting a better understanding of our business strategies and strengthening initiatives to enhance corporate value	Sustained improvement in capital efficiency and fostering expectations for medium- to long-term growth
Employees	• Job satisfaction and opportunities for growth • A safe and secure work environment • Fair evaluation and compensation	• Enhancing education and training programs • Strengthening occupational health and safety • Promoting diversity	Improved employee retention, strengthened technical and quality capabilities, and promoted organizational vitality through training and improvements to the work environment	Developing and securing highly skilled talent and enhancing employee engagement
Local Communities	• Reduction of environmental impact • Strong relationships with local communities • Contribution to society	• Providing energy-efficient products • Promoting CO_2 reduction initiatives • Participating in local community activities	Worked to strengthen relationships of trust with local communities through initiatives to reduce environmental impact and contribute to local communities	Strengthening decarbonization initiatives and deepening collaboration with local communities