



# **Business Results Summary for the Second Quarter of Fiscal 2024**

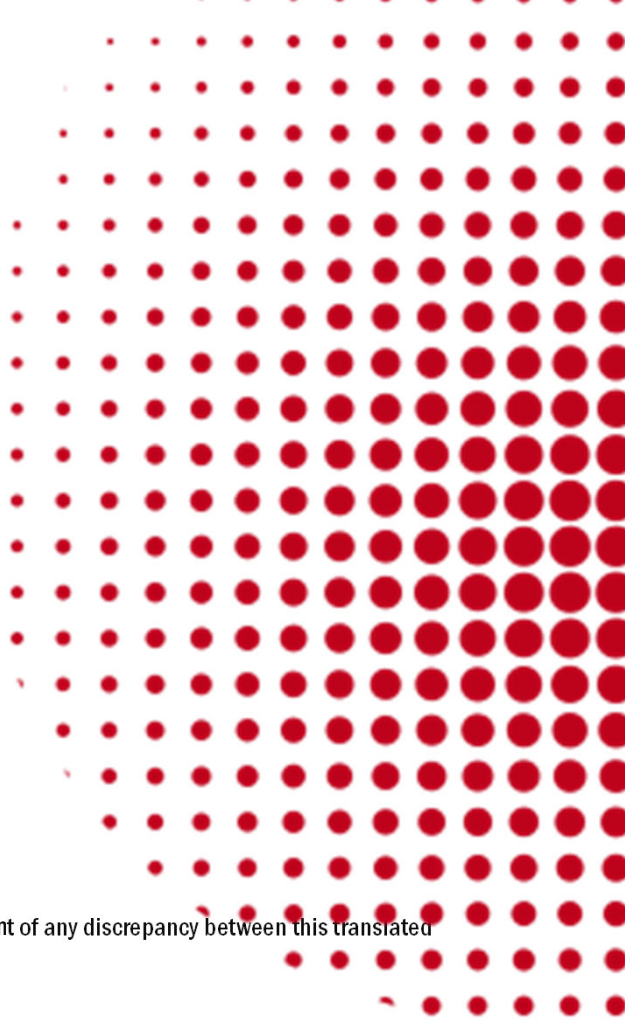
**(April 1, 2024 - September 30, 2024)**

November, 7, 2024

**SANSHA ELECTRIC MFG. CO., LTD.**

(Stock exchange code : 6882)

Note : This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



Unit : Million Yen					
		FY2023 2Q		FY2024 2Q	Compared to previous period
Net sales		13,812		11,628	(2,184) (15.8%)
Operating profit	8.2%	1,127	1.8%	209	(917) (81.4%)
Ordinary profit	9.0%	1,174		323	(850) (72.4%)
Profit attributable to owners of parent	5.9%	827		126	(700) (84.6%)
Earning per share (yen)		62.19		9.55	(52.64) (84.6%)

Unit : Million Yen		FY2023 2Q		FY2024 2Q		Compared to previous period	
Semiconductor	Net sales		4,252		2,971	(1,280)	(30.1%)
	Operating profit	9.9%	421	(10.7%)	(318)	(739)	-
Power supply	Net sales		9,560		8,657	(903)	(9.4%)
	Operating profit	7.4%	705	6.1%	528	(177)	(25.1%)

## Segment overview

◇ good event    ◆ bad event    ➤ issue

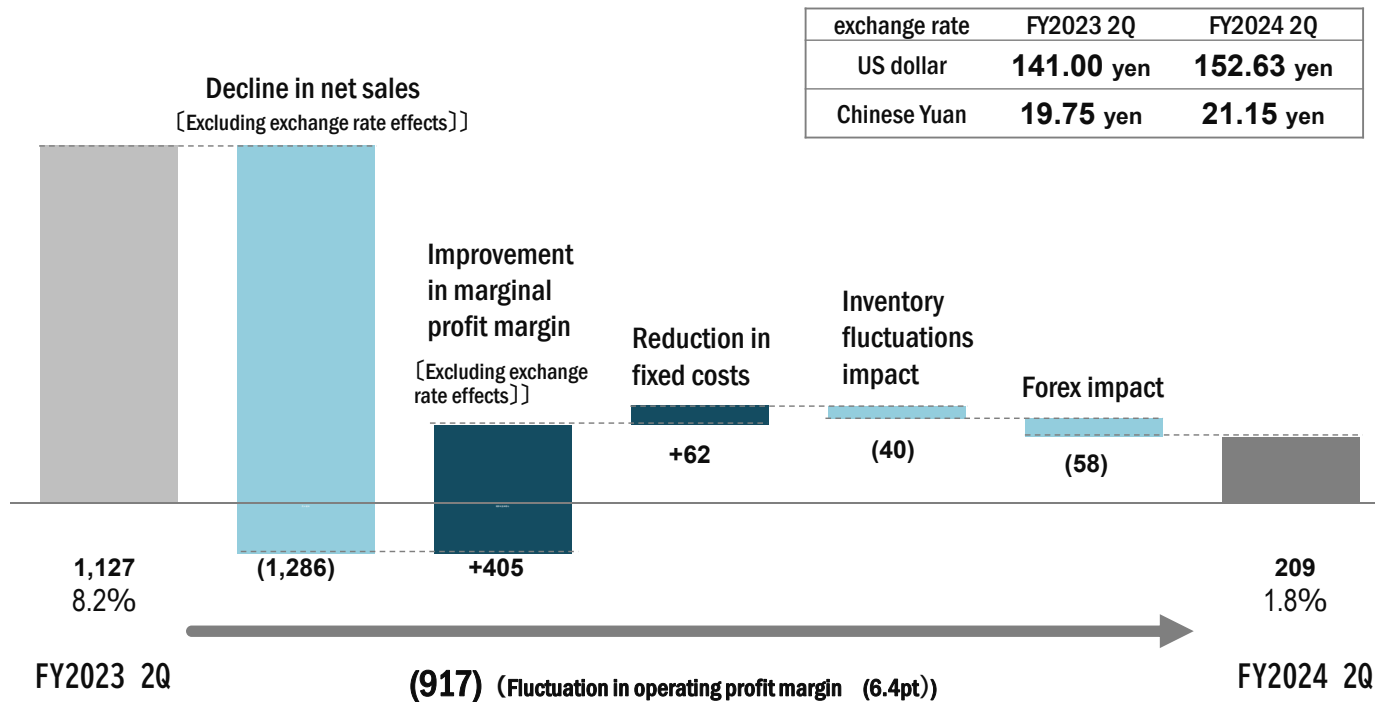
Semiconductor	<p>◆ Inventory adjustments in the industrial sector, particularly in areas such as general-purpose inverters, factory automation (FA) related equipment, and welding machines, have been prolonged. Sales have not been growing significantly in Japan, China, and Europe.    ➡ Significant decrease in revenue and operating losses.</p> <p>➤ Exploring new applications in the infrastructure sector and introducing new products including SiC (Silicon Carbide).</p>
Power supply	<p>◇ General industrial power supplies saw sales exceed the previous period, mainly driven by materials-related sectors such as semiconductors and electronic components, as well as steel-related sectors used in construction materials.</p> <p>◆ The demand for high-precision metal surface treatment in the field of computer and smartphone-related components, which is our specialty, has decreased. Additionally, there has been a slowdown in the demand for small embedded power supplies.</p>

# Sales by product by segment

Unit : Million Yen		FY2023 2Q	FY2024 2Q	Compared to previous period	
Semiconductor	Power modules	3,113	1,993	(1,119)	(36.0%)
	Discrete semiconductors and others	1,139	977	(161)	(14.2%)
	Total	4,252	2,971	(1,280)	(30.1%)
Power supply	For industries	982	1,334	+ 351	+ 35.8%
	For surface treatment, welding machines and cutting machines	2,411	2,130	(280)	(11.6%)
	For light sources and dimming	413	400	(12)	(3.1%)
	Inverters	672	665	(6)	(0.9%)
	Small power supplies	3,926	3,035	(890)	(22.7%)
	Other power supplies and services	1,155	1,089	(65)	(5.7%)
	Total	9,560	8,657	(903)	(9.4%)
Total net sales		13,812	11,628	(2,184)	(15.8%)

# Analysis of Changes in Consolidated Operating Profit (YoY)

Unit : Million Yen



Unit : Million Yen	FY2023	FY2024 2Q	Compared to previous period	
Total assets	35,334	32,050	(3,283)	(9.3%)
Total liabilities	10,901	8,250	(2,651)	(24.3%)
Total net assets	24,432	23,800	(632)	(2.6%)
Equity ratio	69.1%	74.3%	+ 5.2PT	
Net assets per share(yen)	1,837.05	1,789.48	(47.57)	(2.6%)
Net cash flow	4,825	4,713	(111)	(2.3%)

# FY2024 Revision of full-year consolidated performance outlook.

Unit : Million Yen	FY 2024 Results Full Year Forecast (disclosed on May 8, 2024)		FY 2024 Full Year Forecast (Revised forecast)		Previous Forecast Change Amount / Percentage		YoY increase/decrease amount and rate.	
Semiconductor	26.7%	7,700	23.5%	6,000	(1,700)	(22.1%)	(1,902)	(24.1%)
Power supply	73.3%	21,100	76.5%	19,500	(1,600)	(7.6%)	(3,603)	(15.6%)
Net sales (Composition ratio)	100.0%	28,800	100.0%	25,500	(3,300)	(11.5%)	(5,505)	(17.8%)
Semiconductor	0.0%	0	(11.7%)	(700)	(700)	-	(971)	-
Power supply	6.6%	1,400	5.6%	1,100	(300)	(21.4%)	(2,035)	(64.9%)
Operating profit	4.9%	1,400	1.6%	400	(1,000)	(71.4%)	(3,007)	(88.3%)
Ordinary profit	4.9%	1,400	2.0%	500	(900)	(64.3%)	(2,973)	(85.6%)
Profit attributable to owners of parent	3.4%	980	1.4%	350	(630)	(64.3%)	(2,605)	(88.2%)
Operating profit/net sales (yen)		73.68		26.32	(47.36)	(64.3%)	(195.87)	(88.2%)
Annual dividends(yen)		40		40	0	-	(10)	(20.0%)
Dividend payout ratio		54.3%		152.0%	+97.7PT		+129.5PT	