






Stakeholder engagement

The Sansha Electric Manufacturing Group understands that re-enforcing its trust-based relationships with stakeholders is a key corporate mission. We will proactively engage in dialog with our customers, business partners, shareholders, investors, employees, local communities and our many other stakeholders and incorporate their feedback and expectations into our business activities to fulfill our social responsibilities and achieve sustainable growth.

	 Customers	 Business partners	 Shareholders and investors	 Employees	 Local communities
Relationships with stakeholders	<p>We use our advanced technological strengths to supply quality products and services that meet the diverse needs of our customers. We build relationships of trust with them and work together to aid the development of society.</p>	<p>We respect business partners, building equal and impartial relationships with them to strengthen our partnerships based on trust. We aim to achieve growth, long-term harmonious coexistence and mutual prosperity together with our business partners.</p>	<p>We value our dialog with our shareholders and investors, which includes the timely and fair disclosure of information. We will build closer relationships of trust with them with a view toward increasing our corporate value and the proper valuation of our stock.</p>	<p>We respect the diversity of our employees and provide fair and equitable workplace environments. We will work to create safe and secure workplaces to provide an environment where individual employees can perform well in good mental and physical health.</p>	<p>With a view toward the realization of a sustainable society, we work proactively on environmental and regional development measures and engage in practical efforts to reduce our environmental impact and consider biodiversity. Focusing compliance and coexistence with local communities, we will contribute to regional development activities as a responsible corporate citizen.</p>
Value offered to stakeholders	<ul style="list-style-type: none"> Contributions to a sustainable society Stable supply of high-quality products Optimal solutions based on advanced technological capabilities 	<ul style="list-style-type: none"> Fair and equitable trade relationships Continuous creation of business opportunities Collaboration to realize a sustainable society 	<ul style="list-style-type: none"> Proper shareholder return Ensuring a sound financial structure Disclosure of information to ensure a high degree of transparency and enhanced dialog ESG management for the long-term creation of value 	<ul style="list-style-type: none"> Provision of safe, secure and worker-friendly workplace environments Support of growth and career development Improvement of engagement and making job satisfaction possible Fair personnel evaluations Appropriate wages 	<ul style="list-style-type: none"> Contributions to a sustainable society Revitalization of local economies and industrial development Contributions to society and collaboration with local communities
Example initiatives for building relationships of trust	<ul style="list-style-type: none"> Contributing to decarbonization and reducing environmental impact through the development of energy-efficient products and technologies Strict quality management and continued investment to develop technological capabilities Provision of products and technology proposals suited to the diverse needs of customers Exhibition of products, etc. at trade shows 	<ul style="list-style-type: none"> Transparent implementation of the procurement policy Construction of long-term partnerships with suppliers Appropriate negotiation of prices and increase of transparency regarding trade conditions 	<ul style="list-style-type: none"> Quarterly business results reports Holding of financial results briefings Dialog at general meetings of shareholders Enhancement of the disclosure of ESG management information 	<ul style="list-style-type: none"> Toughening of health and safety management and improvement of workplace environments Promotion of diversity and inclusion Enhancement of training programs 	<ul style="list-style-type: none"> Initiatives to reduce environmental impact (e.g. reduction of CO₂ emissions and advancement of recycling) Cooperation in local events Collaboration with local businesses to stimulate the economy